

# ENTREPRENEUR Street

**DUNZO**

Revolutionizing Delivery and  
Logistics in India

# 10 Companies Revolutionizing the Market & Transforming Their Sectors



HOUSE OF PINKS  
HOP



**STARTUP SCHOOL  
OF BUSINESS**

GrowStack

**AALGI GROUP**

FOUNDER *Anand Aalgi*



**McCoy**  
A Promise of Happiness



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Revolutionizing the Market & Transforming Their Sectors



## A MAN OF HOPE DR. SHAILENDRA SINGH INSPIRING HOPE AND HAPPINESS

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Dr. Shailendra Singh, a name associated with Hope and Inspiration, is one of India's leading Stress Management Coaches and Motivational Speakers. Dr. Singh is not a Social Media Influencer; He is a Social Influencer who Vision to Help people to Overcome Challenges and Live a Happy Life. Dr. Singh has worked hard to change countless lives. As the Founder and CEO of The Sixth Element, he has guided Individuals and Businesses to Overcome Struggles, Grow, and realize their True Abilities.

Dr. Singh's work shows his deep impact. He has Earned So Many National & International Awards. Recently In January 2023, he was awarded an Honorary Doctorate by renowned Columbia Pacific University for his exceptional efforts in Life Coaching, Stress Management, Motivation & Leadership. Later, in September 2023, he was named as one of India's Top 20 Influential Personalities, a title praised by ANI and more than 15 big corporate news platforms. In August 2024, he achieved another milestone, honoured by the USA Book of World Records for saving over 256 lives from suicide in past seven years by his Counselling & Motivation.

Dr. Singh began his journey in motivation & Life Coaching in 2016, creating One-Minute Motivational videos on YouTube. What started as a small initiative soon turned into a Life-Changing Mission when he lost a viewer named Manoj to suicide. This painful event became a turning point, pushing Dr. Singh to dedicate his life to helping people deal with Stress & Depression. Since then, he has guided thousands of people worldwide, giving them HOPE & Strength to deal with.

Dr. Singh is popularly known as CoachTSS among his followers and has touched over 350,000 people globally through his seminars, webinars and personal counseling sessions. His programs and courses have inspired participants from organizations like DRDO, CRPF, LIC, Mahindra & Mahindra etc and educational groups such as Aakash Institute & many more.



Dr. Singh offers many courses, but his two signature programs stand out there for Life-Changing results. First is "MAD (Magical Awakening Drive)," a 45-days online program, and the second is "Master Your Thoughts," a 3-hour High-Energy offline Seminar. These programs have brought complete change to thousands of lives.

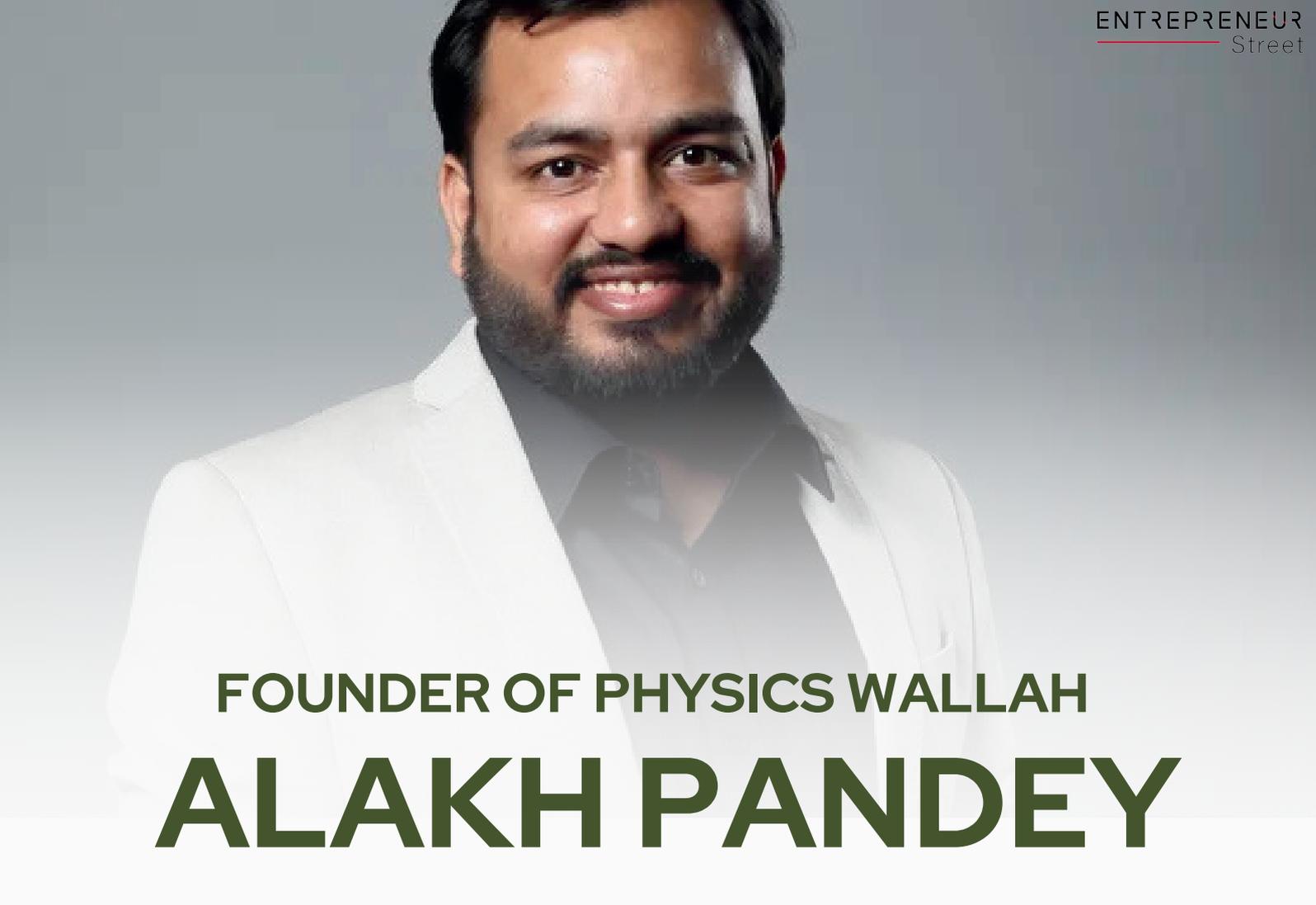
Dr. Singh's work goes beyond Personal and Corporate growth. He was the Brand Ambassador for the Swachh Bharat Mission & later in 2021, Brand Ambassador for Anti-Covid Vaccination Program by SMSS. His efforts have been praised by leading media outlets like ANI, Zee, PTI, Business Standard, Dainik Bhaskar, Lokmat, Hindustan Times etc, making him a respected name in the field.

A man with strong determination, Dr. Singh says,

***“My Mission is to inspire People and give them HOPE. I want someone to look at me and say, ‘JUST BECAUSE OF YOU, I DIDN'T GIVE UP.’ That should be the Purpose of Life.”***

This vision drives him to achieve his Vision to Transform ONE CRORE lives by 2030

Overall, In the world filled with Stress and Negativity, Dr. Singh is a GUIDING LIGHT, helping many to find their True Potential, Purpose and Giving HOPE.

A portrait of Alakh Pandey, a man with a beard and mustache, wearing a white blazer over a dark shirt. He is smiling slightly and looking towards the camera.

## FOUNDER OF PHYSICS WALLAH

# ALAKH PANDEY



## PHYSICSWALLAH

Alakh Pandey, the founder of Physics Wallah, has revolutionized the way students learn physics in India. His journey from a small town in Uttar Pradesh to creating one of the largest online learning platforms for students has been nothing short of inspiring. Physics Wallah, a name now synonymous with quality education, especially in the realm of physics, has helped millions of students across the country prepare for some of India's toughest competitive exams, including JEE (Joint Entrance Examination) and NEET (National Eligibility cum Entrance Test).



Alakh's story is one of grit, determination, and an unwavering passion for teaching. Born and raised in Prayagraj (formerly Allahabad), Uttar Pradesh, Alakh had always been inclined towards education and learning. After completing his schooling, he pursued his engineering degree at the Allahabad University, where he developed a deep interest in teaching and began helping his friends with difficult physics concepts. What began as casual tutoring quickly grew into a larger ambition: to make quality education accessible to students from all walks of life.

The idea behind Physics Wallah was born out of Alakh's frustration with the high costs of coaching institutes. He realized that while education was key to success, many students in India, especially those from economically disadvantaged backgrounds, were being left behind due to the exorbitant fees charged by traditional coaching centers. Alakh wanted to create a platform where students could access top-notch education at a fraction of the cost. This dream led to the launch of Physics Wallah in 2016, initially as a YouTube channel, where Alakh began uploading free video lessons on physics. His approach to teaching was simple yet effective: breaking down complex concepts into easy-to-understand language, providing real-world examples, and maintaining a relatable and engaging teaching style.

The success of his YouTube channel was unprecedented. Alakh's dedication and ability to explain even the most complicated topics with ease quickly gained him a massive following among students preparing for JEE and NEET. His lessons were not just theoretical but also included problem-solving sessions, which helped students develop practical skills required for these exams. The personalized touch he added to his lessons, often interacting with students through comments and live sessions, made him a beloved figure in the online education space.

What set Physics Wallah apart from other online education platforms was its affordability. While many online learning platforms charged hefty fees, Alakh kept his content free on YouTube for years, making it accessible to students who could not afford expensive coaching classes. This approach helped Physics Wallah build a loyal community of students who saw the value in the content provided. As the platform gained popularity, Alakh and his team decided to expand the offerings and launched the Physics Wallah app, where students could access even more personalized content, live lectures, and mock tests.

In a country where online education was still in its nascent stages, Physics Wallah's success was groundbreaking. By 2020, the platform had attracted millions of students, making it one of the largest ed-tech platforms in India. Alakh's humble beginnings as a tutor were now paying off, as he was able to provide quality education to thousands of students across India.

In a country where online education was still in its nascent stages, Physics Wallah's success was groundbreaking. By 2020, the platform had attracted millions of students, making it one of the largest ed-tech platforms in India. Alakh's humble beginnings as a tutor were now paying off, as he was able to provide quality education to thousands of students across India.

Despite the rapid growth of Physics Wallah, Alakh has remained committed to his mission of providing affordable education to students. This vision has driven him to innovate continuously, with Physics Wallah now offering courses in subjects beyond physics, including chemistry, mathematics, and biology.



Alakh Pandey's success story is a testament to the power of passion and perseverance. From a small-town boy with a dream to an ed-tech mogul, his journey has inspired countless students and aspiring educators across the country. He has not only changed the way students perceive learning but also made it possible for them to dream bigger, knowing that they have access to the tools and resources to succeed. As Physics Wallah continues to grow and evolve, Alakh's unwavering commitment to providing affordable, high-quality education ensures that the platform will remain a beacon of hope for generations of students striving for success in India's competitive education system.

# House of Pinks

## REDEFINING EXCLUSIVE FASHION FOR WOMEN

Founded in February 2024 by Priyanka Jaiswal Rawat, House of Pinks is a luxury online fashion brand that brings a fresh approach to women's party, resort, and evening wear. With an emphasis on limited-edition collections, House of Pinks offers distinct designs and unique color patterns, setting itself apart in a saturated fashion market. Unlike mass-produced fashion brands, House of Pinks focuses on exclusivity and individuality, ensuring every piece is a rare find. The brand's specialized focus on high-quality imported fabrics, and a luxurious aesthetic appeals to women seeking elegance and sophistication.

The uniqueness of House of Pinks lies in its dedication to create exclusive collections that are not widely available, allowing women to stand out in one-of-a-kind outfits. Whether for an elegant evening, a luxurious resort getaway or party, the brand provides meticulously designed pieces that cater to women who value style with a personal touch.

The brand's appeal extends beyond its exclusivity; it resonates strongly with fashion-forward women in India and the GCC region. By aligning its designs with the cultural nuances and style preferences of these markets, House of Pinks creates an exceptional luxury shopping experience for its discerning audience.

For women who demand both quality and individuality in their wardrobe, House of Pinks is the go-to destination. Explore the exclusive collections and make a statement with every outfit at [www.thehouseofpinks.in](http://www.thehouseofpinks.in) for India or [www.thehouseofpinks.com](http://www.thehouseofpinks.com) for the GCC.



HOOP  
HOUSE OF PINKS  
HOOP

# BUSINESS FINANCE MANAGEMENT



Adi Godrej is the Chairman of the Godrej Group, one of India's most prominent and diversified business conglomerates. Under his leadership, the Godrej Group has expanded its footprint across various sectors, including consumer goods, real estate, appliances, and agriculture. A passionate advocate for sustainability, innovation, and social responsibility, Adi Godrej has shaped the company into a global powerhouse with a deep commitment to contributing to India's economic growth and development.

The Godrej Group was founded in 1897 by Ardeshir Godrej and his brother Pirojsha, and since then, it has built a legacy of excellence, innovation, and integrity. Adi Godrej joined the family business in 1963 and has been instrumental in driving the company's growth and transformation. Under his stewardship, Godrej has consistently expanded its product portfolio, ventured into new markets, and embraced modern technologies to stay competitive in a fast-changing world.

One of the key aspects of Adi Godrej's leadership is his focus on long-term sustainable growth. He has championed numerous initiatives to enhance the environmental performance of the group, including the adoption of green technologies, energy-efficient practices, and waste reduction. Through Godrej's various subsidiaries and initiatives, Adi Godrej has ensured that the company maintains a strong focus on sustainability while delivering value to its stakeholders.

**Consumer Products Ltd.**

# Volunteer A Legacy of Innovation

the Godrej Group operates across various sectors, including consumer goods, real estate, appliances, agriculture, and chemicals. Godrej Consumer Products is a leader in the FMCG space, with brands like Good Knight, Cinthol, and Godrej No. 1 dominating the market. Meanwhile, Godrej Properties has redefined urban living with its innovative and sustainable housing projects. The group's presence extends to over 90 countries, making it a true global powerhouse.

A significant hallmark of the Godrej Group is its commitment to sustainability and environmental stewardship. Initiatives like 'Good & Green' aim to create a greener India by focusing on sustainable development, energy efficiency, and waste management. The company has also pledged to become carbon neutral, water-positive, and zero waste by 2025, showcasing its dedication to a sustainable future.

the Godrej Group has made significant contributions to society. The Pirojsha Godrej Foundation and other philanthropic arms of the company have been instrumental in supporting education, healthcare, and community development. The group's involvement in wildlife conservation and urban forestry projects reflects its deep commitment to societal well-being.

# ZOUK.

## REDEFINING FASHION WITH VEGAN LEATHER BAGS AND ACCESSORIES



Zouk is a pioneering brand known for creating vegan leather bags and accessories, designed with both style and sustainability in mind. Founded with the goal of offering cruelty-free alternatives to traditional leather goods, Zouk has carved out a niche in the fashion industry by prioritizing ethical production while maintaining a chic and modern aesthetic. The company utilizes innovative materials that mimic the look and feel of leather, without the environmental impact and ethical concerns associated with animal-based products.



The brand's commitment to sustainability extends beyond the products themselves. Zouk focuses on eco-friendly practices throughout its supply chain, ensuring that each piece is made with minimal environmental impact. Their bags are crafted from durable, high-quality vegan leather that is free from harmful chemicals, and the brand places a strong emphasis on creating long-lasting products to reduce waste.

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In addition to their dedication to ethical sourcing and production, Zouk's designs stand out for their vibrant colors and unique patterns, often reflecting traditional Indian art forms. Each bag and accessory is created with intricate detailing, combining contemporary designs with cultural elements. This fusion of modern style and traditional craftsmanship has made Zouk's products popular among consumers who seek fashionable, functional, and sustainable accessories.



## Revolutionizing Logistics with Relay-Based Delivery for Faster and Efficient Solutions

**RIVIGO**

In today's fast-paced world, logistics plays a pivotal role in ensuring businesses can meet consumer demands swiftly and efficiently. With the rapid rise in e-commerce and global trade, the need for faster and more reliable delivery solutions has never been more critical. Rivigo, a trailblazer in the logistics industry, has revolutionized the way goods are transported with its relay-based logistics model, which promises to redefine speed and efficiency in deliveries.

Founded in 2014, Rivigo set out to address the challenges that have long plagued the traditional logistics industry, such as delays, high costs, and inefficiency. The company's innovative relay-based model provides a unique approach to freight transportation by improving both speed and driver welfare. At the heart of Rivigo's solution is the idea of relays—an innovative system that ensures continuous movement of trucks by replacing drivers at strategic relay points along the route. This approach drastically reduces the turnaround time for deliveries, making transportation much faster compared to conventional long-haul trucking, where trucks rely on a single driver for the entire journey.

Rivigo's relay-based model works by having multiple drivers alternate at relay points, ensuring that the truck never has to stop for long durations. This method dramatically shortens delivery times, as the truck is consistently on the road, avoiding delays caused by driver rest periods and overnight stoppages.

# Startup School of Business

## EMPOWERING THE ENTREPRENEURS OF TOMORROW



Established in 2024, Startup School of Business is revolutionizing entrepreneurship and digital marketing education under the leadership of Yagvendra Singh Kumpawat. Designed to cater to K12 students, professionals, and aspiring entrepreneurs, this innovative platform delivers practical, funding-focused courses that equip learners with the tools they need to thrive in the competitive startup ecosystem.

The curriculum at Startup School of Business emphasizes real-world applications, covering critical aspects such as market research, business planning, funding strategies, growth hacking, and scaling operations. Learners benefit from 1-to-1 live training and gain insights from industry experts, ensuring that every course is tailored to individual goals and challenges. By blending theoretical knowledge with actionable strategies, the platform prepares participants to navigate the complex world of startups with confidence and agility.

Yagvendra Singh Kumpawat's remarkable track record in the business landscape, including driving Indira IVF's valuation from ₹100 crore to ₹15,000 crore, underscores the platform's credibility and expertise. His vision for the Startup School of Business is clear: to bridge the gap between traditional education and the dynamic demands of entrepreneurship.

As a game-changer in 2024, Startup School of Business is not just teaching the principles of entrepreneurship but also fostering a community of innovators ready to transform industries. For those looking to kickstart their entrepreneurial journey or sharpen their digital marketing skills, this platform offers unparalleled opportunities. Explore their courses and start your journey at Startup School of Business.



**STARTUP SCHOOL**  
OF BUSINESS



# DACSS GRANITES

## PVT. LTD **Crafting Excellence in the Granite Industry**

Founded in 1999 by D. Ashwin Kumar Reddy, with the support of his brother D. Tej Kumar Reddy, DACSS Granites Pvt. Ltd. has become a leader in the granite industry. Headquartered in Bangalore, the company boasts over 25 years of expertise, combining state-of-the-art infrastructure and captive mining operations to produce premium-quality granite stones celebrated globally.

Renowned for signature products like DACSS09 Black Granite, Glacier White, and Black Galaxy, DACSS Granites has earned a strong reputation in international markets, especially Europe. Their commitment to precision and quality is reflected in every slab, blending cutting-edge technology with exceptional craftsmanship.

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With a legacy of excellence and a vision for future growth, DACSS Granites is shaping the granite industry's future. Learn more at [www.dacssgranites.com](http://www.dacssgranites.com).

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# Suomit Shah

Revolutionizing  
E-Commerce  
with Dukaan App



Founded in 2020, Dukaan came at a time when the pandemic accelerated the adoption of online businesses. Many small business owners, who were traditionally dependent on physical stores, found themselves struggling to reach customers due to lockdowns and restrictions. Suomit Shah saw this as an opportunity to provide a simple, scalable solution for businesses to create their own websites and e-commerce platforms in just a few clicks.

The app allows users to create online stores, list products, accept payments, and even track orders - all from the convenience of their smartphones. Founded in 2020, Dukaan came at a time when the pandemic accelerated the adoption of online businesses. Many small business owners.



The app allows users to create online stores, list products, accept payments, and even track orders - all from the convenience of their smartphones. What sets Dukaan apart from other e-commerce platforms is its user-friendly design. The app simplifies the process of building an online store, making it accessible to anyone, even those without any technical or design skills. Small business owners can set up a store in under five minutes, and the app offers various tools to manage their inventory, marketing, and customer relationships. This simplicity and ease of use have made Dukaan a favorite among Indian entrepreneurs, particularly in tier 2 and tier 3 cities.

Suomit Shah, who has a background in technology and product management, understands the importance of making technology accessible to a wide range of users. His experience at companies like Accenture and other tech startups has provided him with valuable insights into the challenges faced by small businesses, especially in terms of digital transformation

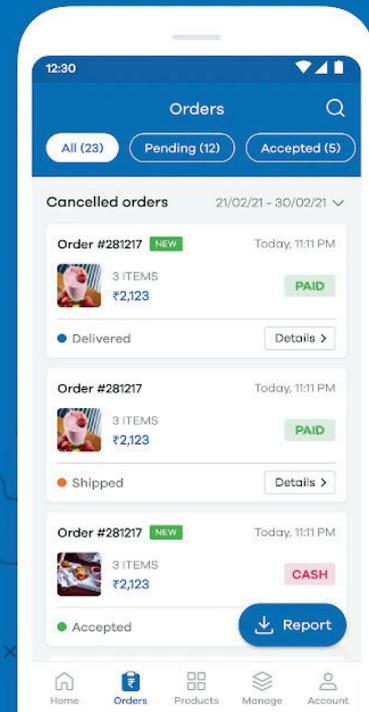
He has leveraged this knowledge to make Dukaan an intuitive platform that allows entrepreneurs to focus on growing their business rather than dealing with complex technical setups. Its various tools to manage their inventory, marketing, and customer relationships. This simplicity and ease of use have made Dukaan a favorite among Indian entrepreneurs, particularly in tier 2 and tier 3 cities.

Dukaan's success lies not just in the app's functionality, but also in its ability to address the needs of India's vast SMB sector. India has millions of small businesses, many of which were previously unable to tap into the e-commerce space due to cost barriers or a lack of digital literacy. Dukaan removes these barriers by offering an affordable, easy-to-use solution that can be accessed by anyone with a smartphone. The app also provides integrated payment gateways, allowing businesses to accept payments directly on their websites, and integrates with popular logistics companies for smooth order fulfillment. #0a6fb6

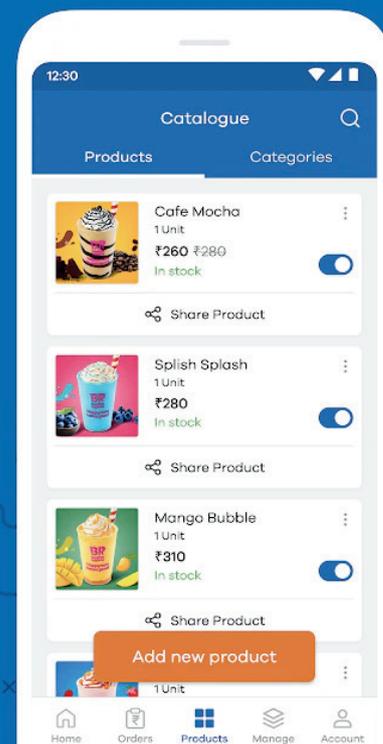
In addition to its core features, Dukaan is constantly evolving to meet the changing needs of its users. For instance, the platform introduced the option for users to create their own branded mobile apps, allowing businesses to engage with customers more effectively and provide a more personalized experience. It also offers advanced tools for marketing and analytics, helping business owners track performance and optimize their online sales strategies.

The impact of Dukaan on India's digital economy is undeniable. The app has empowered thousands of small business owners to establish an online presence, significantly increasing their reach and revenue potential. It has also played a key role in the government's push for a digital India, by supporting the growth of small and medium enterprises in the online space. As more businesses come online, Dukaan is helping to bridge the digital divide, making it easier for entrepreneurs to participate in the growing e-commerce market.

## Manage Orders



## Unlimited Products





# Basudha Shrivastav

Basudha Shrivastav is the visionary founder and leader behind ExpressEarth Digital Services, a prominent digital marketing agency that is making significant strides in transforming businesses through innovative online solutions. In a world where the digital landscape is rapidly evolving, ExpressEarth has become a go-to agency for businesses looking to strengthen their online presence and connect with a larger audience.

ExpressEarth Digital Services offers a wide range of services, including digital marketing, SEO, social media management, content creation, and web development. With businesses increasingly focusing on online engagement, ExpressEarth stands out by providing customized solutions that are tailored to meet the unique needs of each client. The company's mission is to create measurable results through strategic and creative approaches that help businesses grow in the digital age.

One of the key factors behind ExpressEarth's success is its emphasis on data-driven strategies. Basudha believes in using analytics and insights to guide every decision, ensuring that campaigns are not just creative but also effective. Whether it's improving search engine rankings or managing a brand's social media presence, the company's approach is always rooted in performance metrics. This commitment to measurable results has helped build long-lasting relationships with clients, who see tangible outcomes from their digital marketing efforts.

Basudha's journey with ExpressEarth Digital Services is a testament to her passion for digital marketing and her relentless pursuit of excellence. She has always been driven by the goal of making digital marketing accessible and impactful for businesses of all sizes, and her vision continues to shape the direction of the company. As the digital world continues to evolve, ExpressEarth is poised for even greater success under Basudha's leadership, with plans to expand its offerings and reach new markets.

Basudha Shrivastav's leadership of ExpressEarth Digital Services has made a lasting impact on the digital marketing landscape. Through her innovative thinking, data-driven strategies, and commitment to delivering results, she has established ExpressEarth as a key player in the industry. As digital marketing continues to grow in importance, Basudha and her team are well-positioned to lead the charge, helping businesses build stronger online presences and achieve sustainable growth in the ever-evolving digital world.

In addition to her business acumen, Basudha Shrivastav is also known for her leadership style. She fosters a culture of creativity, collaboration, and innovation within ExpressEarth. By encouraging her team to think outside the box and constantly adapt to new trends, Basudha has positioned the agency at the forefront of the digital marketing industry. This approach has attracted top talent and allowed the company to consistently deliver cutting-edge solutions.



# Rasna BUZZ



**A Flavorful Legacy of Refreshing  
Beverages for Every Family**



The company has also placed a strong emphasis on offering affordable products, ensuring that its drinks remain accessible to a wide demographic. In a country where price sensitivity plays a significant role in consumer choices, Rasna has maintained its competitive edge by keeping its products reasonably priced, without compromising on taste or quality. This pricing strategy has helped Rasna maintain its stronghold in the Indian market, even as competition has increased over the years.



Beyond its core product offerings, Rasna has made significant strides in its corporate social responsibility (CSR) initiatives. The brand has been actively involved in environmental sustainability projects, including efforts to reduce plastic waste and promote recycling. Rasna's CSR activities align with its broader mission to be a socially responsible brand, contributing positively to both the community and the environment.

In addition to its local presence, Rasna has successfully expanded its footprint in international markets, particularly in the Middle East, the US, and parts of Africa. This global expansion has allowed Rasna to tap into diverse markets, appealing to the Indian diaspora while also attracting international consumers who appreciate the brand's unique flavors. The brand's international success highlights its adaptability and broad appeal, making it one of India's most recognized beverage brands on the global stage.

Looking ahead, Rasna continues to innovate and adapt to the changing dynamics of the beverage industry. With increasing consumer demand for healthier, more natural options, Rasna is likely to further explore these trends while maintaining its strong brand identity. As it strengthens its product offerings and expands its market presence, Rasna will continue to be a prominent player in the beverage industry, delighting consumers with its refreshing flavors for years to come. Rasna's enduring popularity can be attributed to its strong brand values, diverse product range, and commitment to innovation. As it continues to evolve with the times while staying true to its core, Rasna remains a beloved brand in Indian households and a significant player in the global beverage market. Through its affordability, taste, and emotional connection with families, Rasna is sure to remain a refreshing presence in the beverage industry for generations to come.

# HEALTHY GRACEFUL LIFESTYLE:

## PIONEERING NATURAL WELLNESS AND BEAUTY

Founded on December 14, 2016, by Dr. Harshmeet Arora, Healthy Graceful Lifestyle has established itself as a trusted name in the wellness and beauty industry. The company is dedicated to promoting holistic health through an exclusive range of premium weight loss products and organic cosmetics, all crafted with natural and herbal ingredients. Setting itself apart from competitors, Healthy Graceful Lifestyle emphasizes the use of pure, organic, and environmentally friendly components to ensure both efficacy and sustainability.

At the heart of the company's offerings are its innovative weight loss solutions, including weight loss herbs and the pioneering weight loss wine, designed to help individuals achieve their health goals naturally. Complementing these are their high-quality cosmetic products, such as night creams and gels, which are formulated with herbal ingredients to nourish and rejuvenate the skin. Each product is crafted with precision to deliver effective results while being gentle on the body and the planet.

Healthy Graceful Lifestyle's unique selling points lie in its commitment to using natural ingredients, proven efficacy in weight loss solutions, and top-tier herbal formulations for cosmetics. This dedication to authenticity and quality has earned the brand a loyal customer base seeking safe and effective wellness options.

For those looking to embrace a healthier, more sustainable lifestyle, Healthy Graceful Lifestyle is the ultimate destination. Combining innovation with nature, the brand continues to empower individuals to achieve their wellness and beauty goals naturally and gracefully.



# REVOLUTIONIZING DELIVERY AND LOGISTICS IN INDIA

Dunzo is an Indian hyperlocal delivery service that has quickly gained recognition for its ability to provide quick and reliable logistics solutions.



## MORE ABOUT IT

Founded in 2015 by Kabeer Biswas, Dunzo has transformed the way urban dwellers in India think about convenience, offering fast delivery of groceries, medicines, restaurant food, and even pet supplies. This one-stop app has helped countless businesses and individuals save time by getting their products delivered within a matter of hours, significantly improving urban mobility and making life more convenient.

Initially launched in Bengaluru, Dunzo's services have expanded to several major cities across India, including Delhi, Mumbai, Pune, Chennai, and Hyderabad. The app allows users to place delivery orders for almost anything, from groceries to documents, and it has quickly become synonymous with the idea of local convenience. Dunzo's team of "Dunzo Delivery Partners" are responsible for picking up and delivering items.

The core value proposition of Dunzo lies in its ability to complete deliveries within a very short time frame, often as quickly as an hour. This rapid service is facilitated by its strong logistics network and well-established partnerships with local stores, businesses, and service providers. Dunzo's promise of speed and efficiency has resonated strongly with its customer base, especially those in metropolitan areas where time constraints are a common challenge. Dunzo's model is built on the foundation of hyperlocal logistics, capitalizing on the increasing demand for quick services in fast-paced urban environments. The app's ability to handle deliveries for a wide variety of products has made it an invaluable tool for both businesses and consumers. Small businesses

In particular, benefit greatly from Dunzo's logistics solutions, as it allows them to provide delivery services without the need to set up their own infrastructure, which can be expensive and difficult to maintain.

The pandemic provided a significant boost to Dunzo's business, as more people turned to online services for their daily needs. From grocery delivery to medical supplies, Dunzo played a vital role in connecting people to essential services when they couldn't venture out. In a time when health and safety concerns kept people at home, Dunzo became the go-to app for quick, safe, and reliable delivery solutions. Dunzo's growth has been impressive, both in terms of user base and the services it provides. The app not only handles deliveries from local stores but also partners with large businesses and online retailers to offer a more integrated solution

Its partnerships with big names like BigBasket and Flipkart allow Dunzo to handle deliveries of larger product orders, making it a versatile platform for both consumers and businesses.

What sets Dunzo apart from other delivery platforms is its emphasis on offering a hyperlocal service. While many delivery platforms focus on nationwide or regional deliveries, Dunzo operates on a much smaller scale. Its focus is on making urban life easier by providing fast, convenient, and localized deliveries. Dunzo's ability to navigate the intricacies of dense city environments, handle a variety of delivery requests, and offer competitive pricing has helped it carve a unique space in India's rapidly growing logistics sector.



# FARHANA

## DRIVING CUSTOMER SUCCESS AT GROWSTACK.AI

With experience at Google, Meta, and Apple, Farhana now leads as the Chief Customer Officer at GrowStack.ai. Her expertise in user experience, quality assurance, and program management ensures that GrowStack.ai delivers AI solutions that are customer-centric, results-driven, and transformative. Farhana is dedicated to helping businesses achieve seamless, efficient, and productive go-to-market (GTM) operations through AI-powered workflows.

### GrowStack.ai

#### Supercharging GTM with AI That Actually Gets Stuff Done

Where AI-Driven Workflows Meet 10x Productivity – and Inefficiency Goes to Die

Raleigh, NC – [Date] – Tired of clunky workflows, missed opportunities, and teams that just can't seem to get in sync? Enter GrowStack.ai — the AI-powered platform giving go-to-market (GTM) operations a much-needed glow-up. Founded in 2024, GrowStack.ai is on a mission to turn tedious tasks into AI-fueled triumphs, delivering \*\*10x results in 1/10th the time.

#### Your AI-Powered Arsenal

GrowStack.ai doesn't just talk the talk it delivers tools that hustle harder than your entire intern army:

- **AI Agents:** Pre-built digital assistants that nail sales, marketing, and customer success tasks.
- **Automation Hub :** AI workflows that crush lead generation, campaign execution, and email responses automatically.
- **AI Studio :** Blogs, videos, and content created faster than you can say, "Deadline's tomorrow?"
- **Seamless Integration :** Whether you're on mobile, web, or browser, GrowStack.ai is always there to back you up.



# Transforming Workflows Across Industries

From **B2B** to **e-commerce** and **healthcare**, GrowStack.ai helps businesses stop spinning their wheels and start crushing their goals. By aligning teams and streamlining workflows, companies unlock 10x productivity and happier customers — without the usual GTM headaches.

## Why GrowStack.ai? Because Efficiency Shouldn't Be Optional

- **Accelerate Growth:** Achieve more, faster.
- **Reduce Inefficiencies:** Let AI handle the grunt work.
- **Align Teams:** Get sales, marketing, and customer success on the same page (finally).

**Your GTM Revolution Starts Now**

***“GrowStack.ai isn't just a tool; it's your partner in productivity,”*** says Prithvi Damera, Founder & CEO. “We're here to help you work smarter, faster, and with fewer migraines.”

**Ready to leave inefficiency in the dust?** Check out [www.growstack.ai](http://www.growstack.ai) and let AI take your GTM to the next level.

# MEET TOP 10 COMPANIES

Revolutionizing the Market &  
Transforming Their Sectors



**AALGI GROUP**  
FOUNDER Anand Aalgi

## AALGI GROUP

Established in 2019, Aalgi Group has emerged as a trailblazer in the PR and advertising industry. Known for its fast service, affordable pricing, and exceptional customer support, the company offers over 5,000+ news outlet options for press releases, ensuring minimal publishing time and maximum impact. Aalgi Group also specializes in song distribution, real estate, book publishing, web development, and SEO services, making it a one-stop solution for businesses. Trusted by clients nationwide, its commitment to innovation and excellence sets it apart from competitors. Aalgi Group is undoubtedly a key player to watch in 2024. Visit for More Information: <https://aalgigroup.org>



## TELEOS SMS GATEWAY

effective communication solutions. Traditional SMS gateways can drain your budget and come with complex setups. But what if I told you that your Android smartphone can be transformed into a powerful SMS gateway? Imagine sending and receiving text messages programmatically, all at a fraction of the cost. Whether you're a small business owner wanting to send SMS notifications, a developer creating a communication platform, or just someone keen on automating SMS processes, this is for you. By using [www.teleos.in](http://www.teleos.in) you can gain greater control over your messaging infrastructure, save money, and unlock new communication possibilities. It's time to leverage the device you already have and revolutionize the way you connect. Visit for More Information: <https://www.teleos.in/>



McCoy  
A Promise of Happiness

## MCCOY

Founded in 1978, McCoy has over 45 years of experience delivering innovative and reliable home appliances to more than 6 million customers worldwide. As part of the V K Group India, McCoy offers a diverse range of products, including mixer grinders, gas stoves, air coolers, washing machines, and more, catering to every household need. With backward-integrated manufacturing and a commitment to affordability, sustainability, and premium quality, McCoy stands apart in the competitive market. Combining expertise with a customer-first approach, McCoy continues to enrich lives globally, making it a brand to watch in 2024. Visit for More Information: <https://mccoyindia.in/>



HOP  
HOUSE OF PINKS

## HOUSE OF PINKS

Launched in February 2024, House of Pinks is an exclusive luxury fashion e-commerce brand that specializes in women's party wear, resort wear, and evening wear. The brand's unique selling point lies in its limited-edition collections featuring rare color patterns and distinctive designs that emphasize individuality and elegance. Focused on high-quality imported fabrics and perfect fit, House of Pinks offers customers an experience of luxury, catering to women who want to stand out with exclusive fashion pieces. Unlike mass-market competitors, House of Pinks prioritizes exclusivity, creating a sense of luxury and personalization in every design. With a focus on women in India and the GCC region, the brand is quickly establishing itself as a go-to for elegant, one-of-a-kind outfits. For more details, visit <https://thehouseofpinks.in/> for India and <https://thehouseofpinks.com/> for the GCC.



## GROWSTACK

GrowStack, created by four friends—Prithvi, Anudeep, Nagaraj, and Pawan is transforming how businesses grow by automating workflows with cutting-edge AI Agentic Magic Workflows. Whether it's generating and prioritizing high-value leads, automating customer interactions, or managing social media with trend-driven content, GrowStack acts as a tireless digital assistant for marketing and sales teams. It simplifies paid campaigns, tracks competitors, and automates publishing across platforms, all while seamlessly integrating with tools like Salesforce. By eliminating inefficiencies and enabling businesses to focus on creativity, GrowStack delivers results that scale effortlessly—all with automation at its heart. Visit for More Information: <https://www.growstack.ai/>



## FLEXIPAYMENT

Established in 2023, FlexiPayment is a cutting-edge digital supply chain finance platform founded by seasoned bankers, Rajesh Matta and Dwarka Gattani. Specializing in collateral-free working capital solutions, FlexiPayment leverages advanced AI and ML technologies to offer efficient and flexible financial services. Its comprehensive range of products includes sales invoice discounting, purchase invoice discounting, vendor finance, and channel finance, making it a one-stop solution for MSMEs. With its innovative approach and commitment to empowering businesses, FlexiPayment is poised to redefine supply chain financing and drive growth for Indian enterprises in 2025. Visit for More Information: <https://flexipayment.in/>



## DACSS GRANITES PVT. LTD.

Founded in 1999 by the innovative D. Ashwin Kumar Reddy laid the groundwork for a company that has since redefined standards in the granite industry. The addition of his brother, D. Tej Kumar Reddy, brought even more strength, propelling DACSS Granites into new heights of success. With cutting-edge production unit and captive mining operations across South India, the company produces premium stones like DACSS09 Black Granite, Glacier White, and Black Galaxy, catering to global markets, especially Europe. Known for its quality, innovation, and sustainable practices, DACSS Granites stands out with its integrated supply chain and precision-driven production. The company also offers high-end marble, onyx, and quartzite for modern architectural needs. As it expands operations with advanced machinery, DACSS remains a trusted leader, setting benchmarks in the global stone industry. Visit for More Information: <https://www.dacssgranites.com/>



## STARTUP SCHOOL OF BUSINESS

Founded in 2024, Startup School of Business, led by Yagvendra Singh Kumpawat, offers cutting-edge courses in entrepreneurship and digital marketing. Catering to K12 students, professionals, and budding entrepreneurs, the platform delivers funding-focused startup courses covering market research, business planning, funding strategies, growth hacking, and scaling businesses. With 1-to-1 live training and lessons from industry experts, the courses empower learners with practical knowledge to succeed in the startup ecosystem. Backed by Kumpawat's proven success in driving Indira IVF's valuation from ₹100 crore to ₹15,000 crore, this innovative platform is a game changer for aspiring entrepreneurs in 2024. Visit for More Information: <https://startupschoolofbusiness.com/>



## HEALTHY GRACEFUL LIFESTYLE

Founded in December 2016 by Dr. Harshmeet Arora, Healthy Graceful Lifestyle has quickly become a standout in the wellness industry. Specializing in all-natural weight loss herbs, innovative weight loss wine, and premium cosmetic products, the company is dedicated to promoting holistic well-being. Unlike many competitors, Healthy Graceful Lifestyle sets itself apart by prioritizing organic ingredients, ensuring customers receive high-quality, eco-friendly products that are both effective and safe. Its commitment to purity and sustainability has positioned the brand as a trusted name for those seeking a healthier, more graceful lifestyle. With products ranging from weight loss solutions to night creams and gels, the company caters to those looking for natural beauty enhancements and sustainable wellness options. Visit <https://healthygracefullifestyle.com> for More Information:



## PRACHAND ENTERTAINMENT

Founded by Alii Khan in 2024, Prachand Entertainment is revolutionizing the entertainment industry with a comprehensive approach to storytelling. Specializing in film, web series, and ad production, the company delivers seamless services across three verticals: Prachand Scripts for story development, Prachand Pixels for VFX, AI, and editing, and Prachand Echo for sound design, music & original scoring. Each vertical is led by specialists, ensuring creative excellence. Prachand is set to release their innovative short-format series Let Us Live In, crafted exclusively for Instagram Reels to engage today's fast-paced digital audience. Unlike traditional production houses, it operates through a streamlined, expert-driven workflow, ensuring faster production with exceptional creative quality. By staying ahead of industry trends, Prachand is setting new benchmarks in storytelling and redefining the modern entertainment landscape. Visit <https://www.prachandstudios.com/> for More Information:

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